SUNFLOWER HOUSE, INC.

FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT

JUNE 30, 2016

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INDEPENDENT AUDITORS' REPORT

Board of Directors Sunflower House, Inc. Shawnee, Kansas

We have audited the accompanying financial statements of Sunflower House, Inc. (a nonprofit organization), which comprise the statement of financial position as of June 30, 2016 and the related statement of activities, functional expenses, and cash flows for the period from January 1, 2016 to June 30, 2016, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Board of Directors Sunflower House, Inc.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Sunflower House, Inc. as of June 30, 2016, and the changes in its net assets and its cash flows for the period from January 1, 2016 to June 30, 2016 in accordance with accounting principles generally accepted in the United States of America.

CliftonLarsonAllen LLP

Clifton Larson Allen LLP

Overland Park, Kansas October 28, 2016

Sunflower House, Inc. Statement of Financial Position June 30, 2016

<u>Assets</u>

Current Assets:		
Cash and cash equivalents	\$	173,536
Beneficial interest in assets held by Community Foundation, less		
permanently restricted		20,996
Investment securities		87,117
Accounts receivable		1,170
Grants receivable		157,315
Auction inventory		153
Prepaid expenses		10,231
Pledges receivable, net of an allowance for		
doubtful accounts of \$5,000		35,982
Total Current Assets		486,500
Fixed Assets:		
Land and improvements		366,802
Building		2,218,571
Website development		26,350
Office equipment		469,941
Total Fixed Assets		3,081,664
Less accumulated depreciation		(1,181,382)
Net Fixed Assets		1,900,282
Other Assets:		
Permanently restricted beneficial interest in assets held		
by Community Foundation		113,381
Pledges receivable		46,290
Total Other Assets		159,671
Total Assets	_\$	2,546,453

Sunflower House, Inc. Statement of Financial Position June 30, 2016

Liabilities and Net Assets

Current Liabilities:	
Accounts payable	\$ 54,583
Accrued payroll liabilities	24,939
Other current liabilities	3,500
Total Current Liabilities	83,022
Total Liabilities	83,022
Net Assets:	
Unrestricted	1,892,413
Restricted:	
Temporarily restricted	457,637
Permanently restricted	113,381_
Total Restricted	571,018
Total Net Assets	2,463,431
Total Liabilities and Net Assets	\$ 2,546,453

Sunflower House, Inc. Statement of Activities For the Period Ended June 30, 2016

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Support:	\$ 64,551	\$ -	\$ -	\$ 64,551
United Way Grants	\$ 64,551 18,553	471,895		490,448
Special events, net of cost of goods	16,555	471,075		170,110
sold of \$77,604	34,853	_	_	34,853
Contributions	59,817	11,696	_	71,513
Total Support	177,774	483,591		661,365
Total Support	1//,//4	403,391		
Revenue:				
Net unrealized gains on beneficial interest in				
assets held by Community Foundation	2,805	_	-	2,805
Net realized and unrealized gains on	_,001			ŕ
investment securities	4,096	⊷	_	4,096
Interest and dividend income	3,569	-	_	3,569
Fee and other income	13,468	-	_	13,468
Total Revenue	23,938	-	-	23,938
Net Assets Released From Restriction due to Satisfaction of Purpose Net Assets Released From Restriction due to Passage of Time	264,040 293,776	(264,040) (293,776)		
Total Support and Revenue	759,528	(74,225)		685,303
Expenses: Program Services:				
Education	150,138	•	-	150,138
Child assessment	409,129	-	-	409,129
Supporting Services:				
Fundraising	89,807	-	-	89,807
Management/administrative	60,596			60,596
Total Expenses	709,670			709,670
Change in net assets	49,858	(74,225)	**	(24,367)
Net assets, beginning of period	1,842,555	531,862	113,381	2,487,798
Net assets, end of period	\$ 1,892,413	\$ 457,637	\$ 113,381	\$ 2,463,431_

The accompanying notes are an integral part of these financial statements. Page 5

Sunflower House, Inc. Statement of Cash Flows For the Period Ended June 30, 2016

Cash Flows from Operating Activities:	
Change in net assets	\$ (24,367)
Adjustments to Reconcile Change in Net Assets to Net Cash	
Provided by Operating Activities	
Depreciation	35,966
Bad debt	7,941
Net realized and unrealized gain on investment securities	(6,901)
Changes in:	
Grants receivable	(21,866)
Pledges receivable	42,527
Accounts receivable	1,875
Prepaid expenses	5,160
Auction inventory	11,787
Accounts payable and accrued payroll liabilities	9,999
Deferred revenue	(15,263)
Net Cash Provided by Operating Activities	 46,858
Cash Flows from Investing Activities:	
Purchase of fixed assets	(114,674)
Reinvestment of investment income, net of fees	1,096
Proceeds from sale of investment securities	 9,117
Net Cash Used in Investing Activities	 (104,461)
Net decrease in cash and cash equivalents	(57,603)
Cash and cash equivalents, beginning of period	 231,139
Cash and cash equivalents, end of period	\$ 173,536
Supplemental disclosures of noncash investing activities: Acquisition of PPE through payable	\$ 20,000

Sunflower House, Inc. Statement of Functional Expenses For the Period Ended June 30, 2016

	Program Services		Supporti			
		Child		Management /		
	Education	Assessment	Fundraising	Administrative	Total	
Dues and subscriptions	\$ 410	\$ 2,556	\$ 6,515	\$ 41	\$ 9,522	
Bad debt	950	-	6,791	200	7,941	
Data processing	21	30	6	3	60	
Employee benefits	10,366	17,506	2,210	4,237	34,319	
Insurance	5,836	8,828	1,674	860	17,198	
Maintenance	6,534	13,984	2,994	719	24,231	
Mileage and travel	2,234	3,008	1,937	323	7,502	
Miscellaneous	174	292	10,022	695	11,183	
Supplies	4,923	14,423	12,352	481	32,179	
Payroll taxes	6,020	15,226	1,780	1,429	24,455	
Personnel	90,385	207,018	24,845	18,463	340,711	
Postage/shipping	649	1,246	784	83	2,762	
Printing	1,041	3,842	6,616	300	11,799	
Professional services	1,272	83,178	433	29,500	114,383	
Public relations	61	3,693	459	1	4,214	
Staff development	269	3,381	3,683	210	7,543	
Telephone	2,030	4,513	602	676	7,821	
Utilities	4,040	5,772	1,155	577	11,544	
Volunteer Recognition	335	2,650	1,352	-	4,337	
Depreciation	12,588	17,983	3,597	1,798	35,966	
Total	\$ 150,138	\$ 409,129	\$ 89,807	\$ 60,596	\$ 709,670	

Note A – Summary of Significant Accounting Policies

Organization

Sunflower House, Inc. (the Organization) was formed to help prevent child physical and sexual abuse in Johnson County and Wyandotte County, Kansas. During 2016, the Organization changed its fiscal year end to June 30. Its current programs include:

Education: Staff and volunteers provide community education and outreach programs to schools, service organizations, parent groups, religious organizations and professional associations. This education includes child personal safety training, training on how to recognize and report child abuse, training on the practices of child-friendly investigation of abuse allegations for professionals in law enforcement, child protection, medical, mental health and prosecution.

Child Assessment: Staff work with professionals in law enforcement, child protection, medical, mental health and prosecution to enhance the investigation of abuse allegations in a neutral child-friendly setting. These services include child-friendly investigative interviews, family advocacy and support, child and family therapy, and information and referral.

Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence or nature of any donor restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restriction. Contributions whose restrictions are met in the same reporting period may be shown as unrestricted contributions.

Cash Equivalents

Cash equivalents for purposes of the statement of cash flows consists of unrestricted cash on hand, cash in operating bank accounts and money market accounts.

Auction Inventory

Auction inventory consists of donated or purchased items to be auctioned off at the Organization's Valentine Gala fundraiser. The inventory is carried at the fair value as of the date of donation or cost if the item was purchased.

Note A - Summary of Significant Accounting Policies (Continued)

Income Taxes

No provision for income taxes is included in the Statement of Activities since the organization is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code.

The Organization accounts for income taxes in accordance with FASB ASC 740, *Accounting for Income Taxes*, which provides guidance on how to measure and account for various tax positions. The Organization has determined that no material unrecognized tax benefits or liabilities exist as of June 30, 2016 for the Organization. If applicable, the Organization will recognize interest and penalties related to the underpayment of income taxes in the period incurred. The Organization is not at the present time under examination by any taxing authority.

Fixed Assets

The Organization capitalizes assets costing greater than \$3,500 with a useful life of more than one year. Fixed assets are carried at cost, if purchased, and fair value as of the contribution date if contributed. Depreciation is provided for using the straight-line method over the estimated useful lives of the respective assets, which is generally five to seven years for office equipment; fifteen to thirty-nine years for building and land improvements; and three years for website development. Maintenance and repairs are charged to expenses as incurred; major renewals and betterments are capitalized. When fixed assets are sold or retired, the related cost and accumulated depreciation are removed from the accounts and any gain or loss is included in revenue or expenses. Depreciation expense for the period ended June 30, 2016 is \$35,966.

Contributed Services and Goods

Various individuals and organizations have made significant contributions of their time and products for the benefit of Sunflower House, Inc. The Organization records contributed services and goods as revenue and assets or expenses if the services or goods create or enhance a non-financial asset or when the contributions are goods and services that would typically need to be purchased by the Organization if such goods and services had not been contributed.

Contributed products and services recognized as revenue during the period ended June 30, 2016 were approximately \$10,700 of donated supplies and wish list items (used for child assessment). Additionally, approximately \$54,000 of auction items and approximately \$16,000 of services and supplies were donated for the valentine gala fundraiser during 2016, and the Organization received approximately \$735 of donated fish tank maintenance services, approximately \$6,000 of donated legal services (used for child assessment) and approximately \$1,700 in donated repairs.

Note A – Summary of Significant Accounting Policies (Continued)

Expense Allocation

Directly identifiable expenses are charged to programs and supporting services. Expenses related to more than one function are charged to programs and supporting services on the basis of periodic time and expense studies. General and administrative expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization.

Pledges Receivable

The Organization carries its pledges receivable net of an allowance for doubtful accounts. On a periodic basis, the Organization evaluates its pledges receivable and establishes an allowance for doubtful accounts, based on history of past write-offs and collections. At June 30, 2016, the Organization had an allowance for doubtful accounts of \$5,000, which is net against pledges receivable on the Statement of Financial Position. Pledges receivable have various due dates, generally over 1-5 years, depending on the nature of the pledge. Pledges that are past due are considered delinquent and are written off as uncollectible at the time management determines that collection is unlikely.

Accounts Receivable

The Organization carries its accounts receivable net of an allowance for doubtful accounts. On a periodic basis, the Organization evaluates its accounts receivable and establishes an allowance for doubtful accounts, based on history of past write-offs and collections. At June 30, 2016, the Organization determined that no allowance for doubtful accounts was necessary for accounts receivable. Accounts receivable are generally due within 90 days. Accounts receivable that are past due are considered delinquent and are written off as uncollectible at the time management determines that collection is unlikely.

Grants Receivable

The Organization receives various grants receivable from private and public agencies and carries these net of an allowance for doubtful accounts. The allowance for doubtful accounts is evaluated periodically based on history of past write-offs and collections. At June 30, 2016, the Organization determined that no allowance for doubtful accounts was necessary for grants receivable.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Note B - Lease Commitments

The Organization leases office equipment under operating leases, with various expiration dates through 2019. Rent expense for this equipment for the period ended June 30, 2016 is approximately \$21,000.

Future minimum lease payments required under these operating leases are as follows:

Year Ended June 30,	
2017	\$ 21,456
2018	21,456
2019	 2,508
	\$ 45,420

Note C - Permanently Restricted Net Assets

Permanently restricted net assets consist of contributions for general endowment funds that are required by the donor to be invested into perpetuity. The income from such investments is unrestricted. At June 30, 2016, net assets permanently restricted for the endowment are \$113,381.

Note D - Pledges Receivable

Contributors to the Organization have unconditionally promised to give as follows:

	June 30,	
		2016
Receivable in less than one year, net of allowance	\$	35,982
Receivable in one to five years		46,290
Total Unconditional Promises to Give	\$	82,272

The Organization has been informed by multiple donors naming Sunflower House, Inc. as a charitable foundation in their wills or trusts. Since these gifts are either revocable, or the charity named can be changed by the donor, they are not reflected within the accompanying financial statements due to their conditional nature.

Note E – Temporarily Restricted Net Assets

Temporarily restricted net assets were available for the following purposes at June 30, 2016:

Restricted as to use	
Capital campaign for repairs and maintenance	\$ 161,112
Child assessment	40,995
Education programming	66,339
Playground	17,845
Restricted as to time	 171,346
Total Temporarily Restricted Net Assets	\$ 457,637

Note F – Beneficial Interest in Net Assets Held by Community Foundation

The Organization signed an agreement with the Greater Kansas City Community Foundation (the Foundation) to establish the Sunflower House Foundation Fund (the Fund), whereby the Organization originally transferred funds in the amount of \$64,038 to the Foundation.

The original purpose of the Fund was to serve as an endowment for the Organization with the annual net income of the Fund to be distributed to the Organization.

During 2006, the Organization amended its Sunflower House Foundation Fund Establishment Document. The intent of the agreement is that the income and principal of the fund be unrestricted as to its use and be distributed to the Organization upon receipt of the written recommendation of not less than two Board officers. However, the agreement states that the Community Foundation reserves the right to make the final decisions regarding distributions from the Fund.

At June 30, 2016 the Organization's beneficial interest in net assets held by the Foundation totaled \$134,377.

Note G - Pension Plan

The Organization sponsors a defined contribution plan, with a 401(k) feature, covering all employees who have completed one year of service and have reached the age of twenty-one. Matching contributions to the plan are discretionary. No match was made by the Organization in 2016.

Note H – Concentrations

During the period ended June 30, 2016, approximately 24% of the Organization's support was derived from the Victims of Crime Act government grant and approximately 12% was derived from the State of Kansas Children's Advocacy Centers government grant. Additionally, approximately 39% of the Organization's grants receivable are due from three grants.

Note I – Line of Credit

The Organization has a revolving promissory note agreement with Country Club Bank (the Bank) for advances up to \$200,000 which matures on September 30, 2016. Under the agreement, interest accrues on the unpaid balance of the note at the prime rate, but not less than 5%.

The line of credit was secured by all property of Sunflower House. The Organization is required to submit internally compiled annual financial statements to the Bank within 90 days of the Organization's fiscal year end. At June 30, 2016, the Organization has no balance outstanding on this line of credit.

Note J – Investments

Investments are carried at fair value, and realized and unrealized gains and losses are reflected in the statement of activities. The Finance Committee of the Organization, following Board policy, is responsible for ensuring the investments are appropriately diversified. The Finance Committee also determines the investments to be set aside as Board restricted, or Board designated operating reserves, and approves all transfers from these investments to other funds to support the Organization.

The Organization invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk association with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near team and that such change could materially affect the amounts reported in the statement of financial position.

Note J – Investments (Continued)

Investments at June 30, 2016 are comprised of the following at fair value:

Mutual Funds	\$ 17,018
Preferred Stocks	43,905
Real Estate Investment Trusts	 26,194
	\$ 87,117

Note K - Fair Value Measurements

FASB ASC 820, Fair Value Measurements and Disclosures, establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements).

The three levels of the fair value hierarchy are described as follows:

- <u>Level 1</u>: Quoted prices (unadjusted) in active markets that are accessible at the measurement date.
- Level 2: Directly or indirectly observable inputs as of the reporting date through correlation with market data, including quoted prices for similar assets and liabilities in active markets and quoted prices in markets that are not active. Level 2 also includes assets and liabilities that are valued using models or other pricing methodologies that do not require significant judgment since the input assumptions used in the models, such as interest rates and volatility factors, are corroborated by readily observable data from actively quoted markets for substantially the full term of the financial instrument.
- Level 3: Unobservable inputs that are supported by little or no market activity and reflect the use of significant management judgment.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used needed to maximize the use of observable inputs and minimize the use of unobservable inputs.

Note K - Fair Value Measurements (Continued)

Following is a description of the valuation methodologies used for assets measured at fair value:

Beneficial interest in assets held by Community Foundation: Valued at contract value, which approximates fair value. Contract value represents contributions made under the contract, plus investment income and appreciation (depreciation), less withdrawals and administrative expenses.

Investment Securities: Publicly traded stocks, REITs and mutual funds are valued at unadjusted, quoted market prices in active markets at June 30, 2016.

The following table sets forth by level, within the fair value hierarchy, the Organization's assets at fair value as of June 30, 2016:

	Assets at Fair Value as of June 30, 2016					
	I	Level 1	Lev	el 2	Level 3	Total
Beneficial interest in assets held by Community Foundation Investment securities	\$	87,117	\$	<i>-</i>	\$ 134,377 	\$134,377 87,117
		87,117	\$	-	\$ 134,377	\$221,494

The following table sets forth a summary of changes in the fair value of the Organization's level 3 assets for the period ended June 30, 2016:

	Beneficial Interest
	in Assets Held
	by Community
	Foundation
Balance, December 31, 2015	\$ 130,872
Interest and dividends	1,355
Net gains (losses)	2,805
Administrative fees	(655)
Balance, June 30, 2016	\$ 134,377

Note L - Endowment

Endowment Overview

The Sunflower House Board of Directors has fiduciary responsibility to its donors for the prudent management and use of agency assets. Sunflower House seeks, invests and distributes funds to achieve its mission to prevent child abuse and neglect in our community, through child-centered programs and interventions. It is the intent of the Sunflower House Board of Directors that investments of its charitable assets be made to facilitate current and future charitable needs of Sunflower House.

Sunflower House's endowment includes donor restricted funds of \$113,381. Net assets associated with endowment funds are classified and reported based upon the existence or absence of donor-imposed restrictions or in accordance with the Board's interpretation of relevant law.

Return Objectives and Risk Parameters

The investment objectives and primary purpose of the Sunflower House endowment is a combination of growth and income sufficient to meet the capital improvement and operational needs of the organization. The Organization is willing to accept risk necessary to achieve the target return on investments. Risks of the portfolio are managed through asset diversification, balanced sector/security weighting, asset quality and investment prudence.

The primary long term investment objective of the investment portfolio is to seek competitive market returns so as to preserve and grow the capital funds and to provide cash flows to fund distributions. The investment program should be designed to participate in up markets and more importantly provide protection in down and sideways capital markets.

The Sunflower House Board of Directors recognizes that the return objectives may be difficult to achieve in the short term, but should be attainable over 10 or 15-year periods. Over shorter timeframes, the Sunflower House investment portfolio will seek to outperform a composite of market indices.

The Board of Directors recognizes that prudent investing requires taking reasonable risks in order to raise the likelihood of achieving the targeted investment returns. The investment portfolio is structured to maintain prudent levels of diversification. Diversification of assets is employed to ensure that adverse results from one asset class will not have an unduly detrimental effect on the investment portfolio. The Board of Directors interprets diversification to include diversification by type, by characteristic, and by number of investments, as well as by the hiring of manager(s) that employ different management styles.

Note L – Endowment (Continued)

<u>Interpretation of Laws Governing Donor Restricted Endowment Funds</u> Sunflower House follows the state of Kansas Uniform Prudent Management of Institutional Funds Act (UPMIFA) and its own governing documents.

UPMIFA requires the historical dollar amount of a donor-restricted endowment fund to be preserved. In the absence of donor restrictions, the net appreciation on a donor-restricted endowment fund is spendable under UPMIFA. Sunflower House donors have not placed restrictions on the use of the investment income or net appreciation resulting from the donor-restricted endowment funds.

The Board of Directors has determined that the majority of its contributions are subject to the terms of its governing documents. Certain contributions are received subject to other gift instruments, or are subject to specific agreements with the Board of Directors. Under the terms of Sunflower House's governing documents, the Board of Directors has the ability to distribute so much of the original principal of any trust or separate gift, devise, bequest, or fund as the Board in its sole discretion shall determine. As a result of the ability to distribute the original principal, all contributions not classified as temporarily restricted or permanently restricted are classified as unrestricted net assets for financial statement purposes.

Policies for Appropriation of Endowment Assets

The Sunflower House Board of Directors has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of those endowment assets over the long-term. Sunflower House's spending and investment policies work together to achieve this objective.

The investment policy establishes an achievable return objective through diversification of asset classes. The current absolute target return goal on an annualized basis is inflation plus 5%. Actual returns in any given year may vary from this amount. To satisfy its long-term rate-of-return objectives, the Sunflower House Board of Directors relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends).

The Board of Directors targets a diversified asset allocation to achieve its long-term return objectives within prudent risk parameters. The spending policy calculates the amount of money annually distributed from Sunflower House's various endowed funds for grant making and administration. The Board's current spending policy is to fund capital improvements with investment income and or principal, and to fund agency operations with investment income up to \$25,000, which is further limited to keeping the corpus of the donor restricted assets intact. As the earnings on the endowment are minor, the Organization deems earnings as automatically appropriated each year.

Note L – Endowment (Continued)

Endowment net asset composition by type of fund at June 30, 2016:

					Total Net	
			Permanently		Endowment	
	Unrestricted		Restricted		Assets	
Donor-restricted endowment funds	\$	•	\$	113,381	\$	113,381
	\$		\$	113,381	\$	113,381

Note M – Subsequent Events

Management has evaluated subsequent events through October 28, 2016, the date which the financial statements were available for issue.

The Organization entered into a lease agreement in July 2016 to lease certain property to another non-profit organization. The lease is for a term of one year and will provide rental income of \$1,800 per month. The lease will automatically renew for subsequent one year periods unless the tenant provides 30 days written notice of its intention not to renew the lease.